

MINUTES

of the T.R.A.D.E. Commission Meeting

held in

Hotel SOFITEL WARSAW VICTORIA, Warsaw

On May 25th, 2018 – 4:00pm

1. Welcome

Babak Tabeshian and Christine Borfiga open the meeting and welcome all attendees¹.

2. Short introduction of the Commission to new members and introduction of the present participants

Babak presents the Commission. All attendees introduce themselves.

The coordinators of Brussels also make a short presentation of the Brussels' congress.

3. Approval of the minutes dated 17th November 2017 (HYC, Girona)

The minutes are approved.

4. Feedback on the activities of the Commission in 2017/2018

The Annual Trade Conference took place in Amsterdam on 12 to 14 April 2018 and was very well attended event, with a good mix of outside and in-house counsels. The venue was great and the social program very attractive.

5. Update on the Commission's activities for the 2018 Young Lawyers Congress in Brussels

The Commission will hold a workshop together with the Real Estate and Transport Commission. The main theme will be the travel of goods from manufacturers to consumers and the challenges from a real estate, transport and distribution perspective with the following subjects:

- International infrastructure and connectivity: the Road and Belt Initiative
- Logistics agreements: an alternative to distribution agreements?
- Brick & Mortar: getting your leases and your distribution/franchise agreements in line with each other.

¹ See Annex for list of attendees.

6. Call for speakers for commission events in 2018

The following events are:

- Frankfurt: Arpad Gered indicates that for this event, the program is now finalized and there is no open slot
- Brussels: there are still a few open slots
- San Diego: a call for speakers will be sent.

7. Update on the Annual T.R.A.D.E. Conference in 2019

The Annual TRADE Conference should take place in March 2019 and may be held together with the Tax Commission. The Commission would still like to attract as many in-house counsels as possible.

The original intent was to have the Conference in Dubai, but as the May HYC will be taking place in Hong Kong, it might be difficult to organize the event in a place far from Europe in March. Babak and Christine ask the members of the Commission for ideas on alternative locations for the Conference and a vote is organized on the various locations. Stockholm, Madrid, Luxembourg, Moscow, Athens, France (Bordeaux or Paris) as alternative to Dubai and the most preferred locations by the members are either Madrid or France.

Christine points out that although Bordeaux would be a great location, we do not have any members to locally support the organization of a seminar.

Babak and Christine ask the members to indicate whether they would like to be part of the OC.

8. Ideas for future seminars/workshops/working sessions and other events

The main theme of the Rome Congress will be sustainability and Jean-Philippe Arroyo suggests that the TRADE Commission hold either a workshop or a working session on distribution systems suitable for local economy.

9. Feedback on the Commission's Newsletter and encouragement to send in interesting articles, comments etc.

Babak encourages all Commission members to send articles on legal developments and personal news (change of firm, participation in various events, publications, etc.) for the next Newsletter to the Commission's Communication Officer Elena Kadelburger in the Newsletter.

10. Encouragement to be active in the Commission's Social media network on LinkedIn

Babak encourages the attendees to join LinkedIn and be active on the platform.

No further points to be discussed, nor raised. Meeting is closed at 5.00 pm.

The T.R.A.D.E. Presidency

Babak Tabeshian

Christine Borfiga

Benedikt Rohrßen

Annex: List of Attendees

- Christine Borfiga
- Babak Tabeshian
- Elena Kadelburger
- Chiara Caliandro
- Árpád Gered
- Marco Gardino
- Caroline Conrad
- Sophie Gilliam
- Diego Conte
- Jean-Philippe Arroyo