SPONSORSHIP PACKAGES

Half-Year November Conference: 2021

16 - 19 November 2021
Dubai
Contents

Who we are 4
About the AIJA Half-Year November Conference 5
Programme 6
Sponsorship packages 15
Sponsorship application form 20
Terms and conditions 22
Who we are

Established in 1962, AIJA is the only global association designed by and dedicated to lawyers and in-house counsel below 45 years old. Today, AIJA has over 4,000 active members in more than 90 countries worldwide, including strongly established roots in Europe and a growing presence in the Americas, Asia, and the Middle East.

Every year, we host more than 20 events including congresses, conferences, and seminars. The Half-Year Conference is one of AIJA’s premiere events. Held in different places in the world twice a year (one at springtime, one during fall), it usually attracts 300-350 participants from more than 30 countries around the world, and virtually each continent.

We bring together private practice lawyers and in-house counsel from around the world to exchange ideas, share best practices, explore the latest trends, and establish business connections.

We seek to offer opportunities that raise your brand awareness through unique exhibitors and sponsors, high calibre speakers, education and certification, and exclusive social events that foster long-lasting business relationships and friendships.

Why sponsor

Our Half-Year Conference provides you with the right opportunities to connect your brand, products and/or services with a diverse network of legal professionals who have an international practice.

Every year, we host more than 20 events including congresses, conferences, and seminars. The Half-Year Conference is one of AIJA’s premiere events. Held in different places in the world twice a year (one at springtime, one during fall), it usually attracts 300-350 participants from more than 30 countries around the world, and virtually each continent.

We bring together private practice lawyers and in-house counsel from around the world to exchange ideas, share best practices, explore the latest trends, and establish business connections.

We seek to offer opportunities that raise your brand awareness through unique exhibitors and sponsors, high calibre speakers, education and certification, and exclusive social events that foster long-lasting business relationships and friendships.
About the AIJA Half-Year November Conference

16 November - 19 November 2021
Dubai

AIJA goes Middle East

For the first time in AIJA's history, the association will gather in the Middle East for its 2021 Half-Year November Conference. We are excited to invite you to Dubai, capital of finance, trade and business in the GCC, rising structuring hub and gateway between West and East, for an unforgettable event ‘in the desert’.

Strategically well located in the midst of a fast-growing region, Dubai stands out and leads by example in leadership, diversity and innovation. Its legal system – combining civil law, common law and Sharia – is unparalleled and reflects a multi-layered society from all corners of the world, which has shaped this flamboyant, dynamic city and its economy over the last two decades.

Join us for a thought-provoking and practical academic programme addressing the implications of the Covid-19 pandemic on the legal industry – how it has affected litigation procedures, how to provide efficient, sustainable legal advice in times of uncertainty and what legal challenges and questions have arisen from it, notably for the employment sector.

As the world re-opens and moves towards the new normal and emerging new trends, the conference will feature three tracks with multiple sessions running in parallel:

• International disputes 2021: Tackling new challenges resolving disputes in the post-Covid world
• Managing global challenges: Delivering legal solutions in disruptive times
• Labour law Challenges in a world of accelerated change

The sessions will focus on contentious legal issues, transactional topics and current developments in relation to employment law practices. In addition, the programme will be rounded off with an environmental focused workshop organised by the Environmental and Energy Law commission and a training by the Skills, Career, Innovation, Leadership and Learning (SCILL) commission examining negotiations, and tackling Covid-19 implications for law firms.

See you in the Sandpit!

We look forward to welcoming you in true AIJA spirit, this time in typical Dubai style, and introducing you to the Gulf’s exciting capital. There will be plenty of opportunities to expand your knowledge as well as your network and to discover the many faces of Dubai during our social programme including impressive buildings and desert dunes.
TRACK #1 | International Disputes 2021: Tackling New Challenges Resolving Disputes in the Post-Covid World

17 November - 18 November

As the global economy emerges from Covid and faces ongoing challenges such as climate change, businesses are more likely than ever to face cross-border disputes. The legal systems of the UAE and other GCC (Gulf Cooperation Council) countries pose challenges for international litigators and arbitrators, both because of the interaction of Shari’a, civil and common law and the practical challenges of resolving disputes between parties from different backgrounds and cultures.

Our programme will showcase key new developments in the GCC legal systems, focus on hot topics and industries, and provide practical know-how for managing cross-border disputes involving the Middle East. Speakers will include leading figures from the GCC litigation and arbitration community as well as international lawyers with hands-on experience of GCC-centred disputes.

Topics to be discussed

- Key developments in GCC courts and arbitration institutions
- An overview of the UAE’s and GCC’s legal systems, and practical tips for service and enforcement
- How GCC judges and arbitrators reconcile Shari’a and civil and common laws systems
- New GCC insolvency laws and how they facilitate asset recovery claims
- Impact of the global pandemic on construction disputes
- How the energy sector is grappling with the climate crises, and the role of litigation in driving change.
The sessions for this seminar are as follows:

**Wednesday, 17 November**

1. **Commercial Courts and Innovation**
   
   Both courts and arbitration institutions in the Middle Eastern region have in recent years modernised and expanded, to facilitate and attract commercial cases and international users. The session will highlight key developments in the GCC countries’ courts and arbitration institutions. This session is organised by the Organising Committee and will be moderated by its member, Karim Mahmoud (Hadeh & Partners LLC; U.A.E.).

2. **A Practical Guide to Litigating in the UAE and GCC**
   
   The legal systems of the GCC nations have progressively changed and developed in the past decades. This has resulted in benefits to investors and businesses, decreasing risks, and increasing more conventional legal protections. In this session get an overview of the UAE and GCC legal systems, and practical tips on serving and enforcing in the UAE, with opportunity to reflect on the differences between these processes in the UAE and elsewhere. This session is organised by the Litigation Commission and will be moderated by its Vice President, Rosie Wild (Cooke, Young & Keidan LLP; U.K.).

3. **Innovations in Reconciling Governing Laws and Jurisdictions**
   
   In the GCC countries, arbitration procedures are encouraged to resolve disputes, with a preference for local as opposed to overseas procedures and facilities. The Shari’a courts and the body of Shari’a law are restricted to family matters, succession, property and to some extent torts and criminal law. In commercial matters, one way or another Shari’a interests are normally recognized, although with limitations. In this session, discover how GCC judges and arbitrators reconcile Shari’a and civil and common law systems. This session is organised by the Organising Committee and will be moderated by its member, Ned Beale (Hausfeld & Co LLP; U.K.).

4. **Brave New Insolvency World**
   
   Learn the new GCC insolvency laws and how they facilitate fraud and asset recovery claims.

   With time Gulf nations had recognised the need to take new initiatives and move towards modern, recognisable insolvency regimes, which contain modern restructuring tools for businesses facing distress. Know the new laws that changing the landscape for restructuring. This session is organised by the Commercial Fraud and Insolvency commission and will be moderated by their Vice-presidents, Adam Flacks (LK Law LLP; U.K.) and Paulo Nasser (M Nasser Dispute Resolution; Brazil).

**Thursday, 18 November**

5. **Impact of the Global Pandemic on Construction Disputes**
   
   Construction projects in the Middle East and elsewhere have experienced substantial delays or come to a complete stop due to the pandemic. The reasons are manifold: government orders, shortages of materials, or social distance measures, to name a few. Know what practical and legal issues arise in connection with pandemic-related delay and disruption claims – and what are future trends and developments in the resolution of those claims? This session is organised by International Arbitration commission and will be moderated by its Vice President, Lukas Rusch (Pestalozzi Attorneys at Law Ltd; Switzerland).
The UAE has become an example of an efficient response to the pandemic that enabled a quick return to the new normal and revival of economic activity. Dubai was one of the first cities to gradually reopen its markets and businesses due to the implementation of new measures on mitigation, consumption, investment, trade, travel, health, and business.

This seminar will address critical topics on business structuring, risk mitigation, finance, and new tools to meet global challenges. The presentations will be significant for delegates working in a global environment that want to enhance their understanding and skills regarding UAE exposure, entrepreneurship, legacy planning and financing strategies.
The sessions for this seminar are as follows:

**Wednesday, 17 November**

**1. Doing Business in the Middle East I: Direct Investment Opportunities and Challenges for Private Clients**

Practical considerations for entrepreneurs for direct investments and relocation of companies in the Middle East. The discussion will include a presentation of legal frameworks and tax considerations as well as the changes introduced in the UAE Company Law, notably the impact of the abolition of the 49:51% foreign ownership rule for existing and future business owners. The session is organised by International Private Clients and Family Law, Tax Commission and will be moderated by its member, Alejandra Esmoris (Bonnard Lawson International Law Firm; U.A.E.).

**2. Doing Business in the Middle East II: Dos and Don’ts for Startups and Investors**

How does the Middle East’s startup environment look like at the moment and what developments have there been in the past? What are the expectations for the future? Our panel will give you an overview of the rising startup scene in the UAE, larger Middle East, on the emerging and frontier markets of the region. We will address issues and topics such as financing solutions for high-growth, challenges, chances and opportunities for startups and the most common pitfalls to avoid. If you are interested in the start-up world in this region, you should not miss this panel! The session is organised by International Business Law commission and will be moderated by its President, Dominik Wagner (TIGGES Rechtsanwälte; Germany).

**3. Entrepreneurship and Legacy Planning in Uncertain Times**

At a time where entrepreneurial families are increasingly more global, with assets in countless jurisdictions, and worrying about erosion of their privacy, innovative structuring solutions and tools are required. Overview of the latest structuring creations, practical trends in the industry. What key factors to consider when considering a jurisdiction for structuring, asset protection and/or legacy planning purpose. The session is organised by the International Private Clients and Family Law Commission and will be moderated by its members, Lisette Dupre (Dawson Cornwell; U.K.), Stephanie Mooney (Kingsley Napley; U.K.) and Alejandra Esmoris (Bonnard Lawson International Law Firm; U.A.E.).

**4. Financing Transactions in the Middle East: Challenges and Chances**

New measures, products and tools are created to meet the changing needs of the clients in the ever-changing world dynamics. Global financial institutions are leading in developing new ways and technologies providing opportunities for development but also challenges for policy makers and markets. Join the round table discussion about different approaches in financing in the Middle East and Arab countries, covering the aspects of continental, common and sharia law. This session is organised by the Banking, Finance and Capital Markets Commission and will be moderated by its member, Lars Raedschelders (Moore Law Belgium BV; Belgium).

**Thursday, 18 November**

**5. The Superyacht industry – A Global Outlook on Sustainable Finance and Insurance**

Roundtable discussion on new trends of sustainable finance and insurance in the superyacht industry with a particular focus on the impact of the principles of sustainability and green finance on construction contracts, termination clauses and insurance policies. The session is organised by the Transport Law Commission and will be moderated by its Vice-president, Davide Canepa (Studio Legale Mordiglia; Italy).
TRACK #3 | Labour Law Challenges in a World of Accelerated Change

17 November - 18 November

The Labour Law Commission seizes the opportunity to be presented in Dubai, highlighting the real challenges in the field of employment relations in a world of accelerated change. Six panels will discuss various aspects of the most current topics in modern labour law. This will be an opportunity to share experience on practical issues that have an impact on companies with cross-border interests and on the international mobility of workers, allowing lawyers specializing in employment, labour and immigration law, as well as to private and in-house counsels to have a high-level understanding of the different approaches that apply in such situations.
The sessions for this seminar are as follows:

**Wednesday, 17 November**

1. **The Role of Women in Business and Law**
   What has changed in the Middle East over the past 10 years?

2. **Work from Anywhere: Can Health and Safety Be Maintained Free of Location?**
   How did the global pandemic alter attitudes towards remote employment and occupational health and safety?

3. **Cross-Border Restructuring**
   What overt and covert obstacles arise in multi-jurisdictional environments

4. **White-Collar Crimes: Human Resources Issue or Matter for Prosecution?**
   When and why an internal investigation can escalate into victimization and how to prevent it?

**Thursday, 18 November**

5. **Working Across Invisible Boarders: Overcoming Global Barriers**
   In a world where you can cross a border without even noticing it: How has changed the role of immigration across regions (a comparison between EU countries, US/Canada, and the UAE region)

6. **Enforcing Claims in Matrix Organizations and Multinational Companies**
   More and more, Business Units are composed from people employed by different companies and managed from different countries: How to deal with unclear subordination lines, and what is the practical solution? What are the challenges when litigating?
**Energy and Environment – Facing Up to the Climate Crisis**

We are now seeing an increased sense of global urgency and public awareness around climate change, related risks, and litigation cases. Individuals and firms are now pursuing judicial remedies and using litigation as a tool to increase pressure on governments and industries to act in protecting the environment and bring an evolution in the fields of energy production, infrastructure development, transportation, carbon-intensive sectors and more. In this session, learn how the energy sector is grappling with the climate crises, and the role of litigation in driving change. The session is organised by the Environmental and Energy law commission and will be moderated by its President, Daria Capotorto (Tonucci & Partners; Rome).

**Skills, Career, Innovation, Leadership and Learning (SCILL) Sessions:**

**Thursday, 18 November**

The need for change is at the forefront for business globally and the same exists for the law firms and professionals. Embracing new tools, skills, technology, and models can strengthen transparency, accountability, client relationship, business models, communication plans, cross cultural negotiations and much more. The sessions organised by the SCILL will provide insights on how to improve legal practices and negotiation tactics in a multicultural context.

1. **Strategies to Improve Your Business Law Practice**

Interactive discussion of the global developments in the legal market and how this affects different types of law firms and practices combined with interactive tools incl. surveys. The Keynote speaker for this SCILL session is Robert van Beemen (Venturis Consulting Group; Netherlands).

2. **Navigating cross cultural negotiations**

Culture can have a profound influence on negotiation style. This session will present strategies for successfully navigating cultural differences in international negotiation process.
Social programme
Get to know the real Dubai!

Tuesday, 16 November

Welcome Reception:
Pool deck - V Hotel
Hilton Dubai Al Habtoor

Get a scenic view of the Dubai Water Canal and skylines and feel mesmerised by the Middle Eastern aura and a refreshing experience while networking with other AIJA participants.

Dubai Conference Dinner:
Armani Pavilion

The Armani Pavilion is a stunning outdoor terrace set amidst gardens and water features at the foot of the Burj Khalifa, facing the Dubai fountain. The location is slightly elevated providing a perfect view over the world’s largest dancing fountains at the same time as Burj Khalifa stands as spectacular backdrop of the venue.

Wednesday, 17 November

Dubai World Expo 2021

More than 190 countries will participate in the Expo - showcasing innovations around the themes of sustainability, mobility and opportunity. It will be a unique occasion for AIJA delegates to discover the international pavilions and enjoy a great diversity of world cuisines.

Thursday, 18 November

Dubai Adventure Dinner:
Al Maha Desert Conservation Reserve

The Dubai Adventure Dinner and activities will provide the AIJA delegates with the unique opportunity to explore the desert wildlife through an exciting desert experience. You will have the chance to be one with nature and experience firsthand the enthralling scenery of the Arabian Desert, in one of the UAE natural desert conservation reserves. After watching the stunning sunset, dinner will take place in a beautifully set Bedouin camp.

Friday, 19 November
Conference venue
Hilton Dubai Al Habtoor Hotel

The Hilton Dubai Al Habtoor City is located in the heart of Dubai, along the iconic Sheikh Zayed Road, on the banks of Dubai Water Canal and close to the tallest building in the world, the Burj Khalifa. Three hotels connected in one, the Hilton hotel offers a panoramic views of the Dubai Skyline and is directly connected to La Perle by Dragone water theater, the region’s first permanent show inspired by the spirit of Dubai and also offers free shuttle to the nearby beach and mall.

- 20 minutes from Dubai International Airport by taxi
- 30 minutes from Dubai EXPO 2021
- 40 minutes from al Maktoum Int’l Airport

The three connected hotels of the complex are:

- Hilton Al Habtoor
- Habtoor Palace
- V Hotel by Curio

The AIJA November Half-Year Conference sessions will take place in the Habtoor Palace.
Sponsorship packages¹

We offer several sponsorship possibilities, with the flexibility to select a set sponsorship package (see below) or discuss a customised package to best suit your business needs.

<table>
<thead>
<tr>
<th>Premier Sponsorship - Dubai Adventure Dinner</th>
<th>€6,500</th>
</tr>
</thead>
<tbody>
<tr>
<td>• Sponsor of the Dubai Adventure Dinner;</td>
<td></td>
</tr>
<tr>
<td>• One complimentary full registration (academic &amp; social programmes, value 1,000 EUR);</td>
<td></td>
</tr>
<tr>
<td>• An additional 50% discount on a second registration fee (value 500 EUR);</td>
<td></td>
</tr>
<tr>
<td>• Two complimentary extra tickets to the Dubai Adventure Dinner (value 400 EUR);</td>
<td></td>
</tr>
<tr>
<td>• Premium transfer to the Dubai Adventure Dinner (value 300 EUR);</td>
<td></td>
</tr>
<tr>
<td>• Logo display at the Dubai Adventure Dinner venue;</td>
<td></td>
</tr>
<tr>
<td>• Official presentation and recognition by AIJA President at the opening and closing events;</td>
<td></td>
</tr>
<tr>
<td>• Intro by AIJA President at the Dubai Adventure Dinner and opportunity to welcome and address delegates at the dinner;</td>
<td></td>
</tr>
<tr>
<td>• Opportunity to display one banner in the conference space;</td>
<td></td>
</tr>
<tr>
<td>• Sponsor exhibit table in the conference space throughout the conference to showcase your organisation and network with participants;</td>
<td></td>
</tr>
<tr>
<td>• Promotional item to be included in conference bag (possibly sustainable and related to the innovation theme);</td>
<td></td>
</tr>
<tr>
<td>• AIJA social media postings recognising support of the sponsor to the event: 2 before/ 2 during/ 2 after the conference;</td>
<td></td>
</tr>
<tr>
<td>• Logo in the conference marketing material &amp; hyperlink in event website.</td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Premier Sponsorship - Conference Dinner</th>
<th>€6,500</th>
</tr>
</thead>
<tbody>
<tr>
<td>• Sponsor of the Conference Dinner;</td>
<td></td>
</tr>
<tr>
<td>• One complimentary full registration (academic &amp; social programmes, value 1,000 EUR);</td>
<td></td>
</tr>
<tr>
<td>• Two complimentary extra tickets to the Conference Dinner (value 500 EUR);</td>
<td></td>
</tr>
<tr>
<td>• An additional 50% discount on a second registration fee (value 500 EUR);</td>
<td></td>
</tr>
<tr>
<td>• Reserved premium table at the Conference Dinner;</td>
<td></td>
</tr>
<tr>
<td>• Logo display at each table of the Conference Dinner;</td>
<td></td>
</tr>
<tr>
<td>• Official presentation and recognition by AIJA President at the opening and closing events;</td>
<td></td>
</tr>
<tr>
<td>• Intro by AIJA President at the Conference Dinner and opportunity to welcome and address delegates at the dinner;</td>
<td></td>
</tr>
<tr>
<td>• Opportunity to display one banner in the conference space;</td>
<td></td>
</tr>
<tr>
<td>• Sponsor exhibit table in the conference space throughout the conference to showcase your organisation and network with participants;</td>
<td></td>
</tr>
<tr>
<td>• Promotional item to be included in conference bag (possibly sustainable and related to the innovation theme);</td>
<td></td>
</tr>
<tr>
<td>• AIJA social media postings recognising support of the sponsor to the event: 2 before/ 2 during/ 2 after the conference;</td>
<td></td>
</tr>
<tr>
<td>• Logo in the conference marketing material &amp; hyperlink in event website.</td>
<td></td>
</tr>
</tbody>
</table>

¹All fees exclude VAT.
### Platinum Sponsorship - Network

<table>
<thead>
<tr>
<th>Item</th>
<th>Value</th>
</tr>
</thead>
<tbody>
<tr>
<td>Sponsor of the Welcome Reception;</td>
<td></td>
</tr>
<tr>
<td>One complimentary full registration (academic &amp; social programmes, value 1,000€);</td>
<td></td>
</tr>
<tr>
<td>Two complimentary extra tickets to the Welcome Reception (value 300€);</td>
<td></td>
</tr>
<tr>
<td>Logo display at the Welcome Reception;</td>
<td></td>
</tr>
<tr>
<td>Official presentation and recognition by AIJA President at the opening and closing events;</td>
<td></td>
</tr>
<tr>
<td>Intro by AIJA President at the Welcome Reception and opportunity to welcome and address delegates at the reception;</td>
<td></td>
</tr>
<tr>
<td>Opportunity to display 1 banner in the conference space;</td>
<td></td>
</tr>
<tr>
<td>Sponsor exhibit table in the conference space throughout the conference to showcase your organisation and network with participants;</td>
<td></td>
</tr>
<tr>
<td>Promotional item to be included in conference bag (possibly sustainable and related to the innovation theme);</td>
<td></td>
</tr>
<tr>
<td>Logo in the conference marketing material &amp; hyperlink in event website;</td>
<td></td>
</tr>
<tr>
<td>AIJA social media postings recognizing support of the sponsor to the event: 2 before/2 during/1 after the conference</td>
<td></td>
</tr>
</tbody>
</table>

### Platinum Sponsorship - Knowledge

<table>
<thead>
<tr>
<th>Item</th>
<th>Value</th>
</tr>
</thead>
<tbody>
<tr>
<td>Recognition as Key Knowledge Sponsor of the Academic Track 1, 2, 3 or SCILL Plenary Sessions;</td>
<td></td>
</tr>
<tr>
<td>Recognition as Sponsor of the Keynote Address;</td>
<td></td>
</tr>
<tr>
<td>Invitation to suggest a speaker to share insights at the Conference in one of the sessions of the sponsored programme*;</td>
<td></td>
</tr>
<tr>
<td>One complimentary full registration (academic &amp; social programmes, value 1,000€);</td>
<td></td>
</tr>
<tr>
<td>One complimentary extra tickets to the Welcome Reception (value 150 EUR);</td>
<td></td>
</tr>
<tr>
<td>Logo display on the welcome slide of the selected Seminar or Session;</td>
<td></td>
</tr>
<tr>
<td>Official presentation and recognition by AIJA President at the opening and closing events;</td>
<td></td>
</tr>
<tr>
<td>Recognition by Seminar/Session Chair at the opening and closing of the seminar;</td>
<td></td>
</tr>
<tr>
<td>Opportunity to display one banner in the conference space and one banner in the seminar/session room;</td>
<td></td>
</tr>
<tr>
<td>Opportunity to provide branded notepads or pens in the sponsored track;</td>
<td></td>
</tr>
<tr>
<td>Promotional item to be included in conference bag (possibly sustainable and related to the innovation theme);</td>
<td></td>
</tr>
<tr>
<td>AIJA social media postings recognising support of the sponsor to the event: 2 before/2 during/1 after the conference</td>
<td></td>
</tr>
<tr>
<td>Logo in the conference marketing material &amp; hyperlink in event website.</td>
<td></td>
</tr>
</tbody>
</table>

### Diamond Sponsorship - Network

<table>
<thead>
<tr>
<th>Item</th>
<th>Value</th>
</tr>
</thead>
<tbody>
<tr>
<td>75% discount in one full registration (academic &amp; social programmes, value 750€);</td>
<td></td>
</tr>
<tr>
<td>One complimentary extra ticket to Welcome Reception (value 150€);</td>
<td></td>
</tr>
<tr>
<td>Logo display at each table of the sponsored luncheon;</td>
<td></td>
</tr>
<tr>
<td>Official presentation and recognition by AIJA President at the opening and closing events;</td>
<td></td>
</tr>
<tr>
<td>Opportunity to display 1 banner in the conference space and 1 in the luncheon area;</td>
<td></td>
</tr>
<tr>
<td>Promotional item to be included in conference bag (possibly sustainable and related to the innovation theme);</td>
<td></td>
</tr>
<tr>
<td>Logo in the conference marketing material &amp; hyperlink in event website &amp; event app;</td>
<td></td>
</tr>
<tr>
<td>AIJA social media postings recognizing support of the sponsor to the event: 1 before/1 during/1 after the conference</td>
<td></td>
</tr>
</tbody>
</table>

* Subject to approval of the Conference's Academic Coordinator
Opportunity to display 1 banner in the conference space and 1 in the luncheon area;
Promotional item to be included in conference bag (possibly sustainable and related to the innovation theme);
Logo in the conference marketing material & hyperlink in event website;
AIJA social media postings recognizing support of the sponsor to the event: 1 before/1 during/1 after the conference.

**Diamond Sponsorship - Knowledge €3,250**
- Recognition as Knowledge Sponsor of one of the sessions in the Academic Track 1, 2, or 3;
- Invitation to suggest a speaker to share insights at the Conference in the selected session*;
- 75% discount in one full registration (academic & social programmes, value 750€);
- Logo display on the welcome slide of the selected Session;
- Official presentation and recognition by AIJA President at the opening and closing events;
- Recognition by Seminar/Session Chair at the opening and closing of the seminar;
- Opportunity to display 1 banner in the seminar/session room;
- Promotional item to be included in conference bag (possibly sustainable and related to the innovation theme);
- AIJA social media postings recognizing support of the sponsor to the event: 1 before/1 during/1 after the conference;
- Logo in the conference marketing material & hyperlink in event website.

**Diamond Sponsorship - Lanyard €3,250**
- Sponsor of the conference lanyard with logo in alongside AIJA’s;
- 75% discount in one full registration (academic & social programmes, value 750€);
- One complimentary extra ticket to Welcome Reception (value 150€);
- Official presentation and recognition by AIJA President at the opening and closing events;
- Opportunity to display 1 banner in the conference space;
- Promotional item to be included in conference bag;
- Logo in the conference marketing material & hyperlink in event website;
- AIJA social media postings recognizing support of the sponsor to the event: 1 before/1 during/1 after the conference.

**Diamond Exhibitor Sponsorship €2,500**
- Display space (including one table, two chairs, electricity supply and Wi-Fi) set up in the networking coffee break area;
- One complimentary academic ticket (academic programme, value 500€)
- One complimentary extra ticket to Welcome Reception (value 150€);
- Two blog posts (1 before and 1 during the conference) presenting the services proposed by the exhibitor on the AIJA social media;
- Promotional item to be included in conference bag (possibly sustainable and related to the innovation theme);
- Logo recognition on the conference screens in the registration area;
- Logo and hyperlink on event webpage.

* Subject to approval of the Conference’s Academic Coordinator
AIJA HALF-YEAR OCTOBER CONFERENCE
30 October - 2 November 2019, Miami

CONTENTS

Gold Sponsorship

- Sponsor of one of the coffee breaks or of the AIJA Leaders & First Timers’ Drink;
- 50% discount in one full registration (academic & social programme, value 500 EUR);
- One complimentary extra ticket to Welcome Reception (value 150 EUR);
- Logo display at each table of the sponsored coffee break or AIJA Leaders & First Timers’ Drink;
- Official presentation and recognition by AIJA President at the opening and closing events;
- Opportunity to display one banner in the conference space;
- Promotional item to be included in conference bag (possibly sustainable and related to the innovation theme);
- AIJA social media posting recognising support of the sponsor to the event: 1 during/ 1 after the conference.

Silver Sponsorship

- 25% discount in one full registration (academic & social programme, value 250 EUR);
- One complimentary extra ticket to Welcome Reception (value 150 EUR);
- Official presentation and recognition by AIJA President at the opening and closing events;
- Opportunity to display one banner in the conference space;
- Promotional item to be included in conference bag (possibly sustainable and related to the innovation theme);
- Logo in the conference marketing material & hyperlink in event website;
- AIJA social media postings recognising support of the sponsor to the event: 1 after the conference.

Bronze Sponsorship

- Promotional Item to be included in conference bag.
- Logo in the conference marketing material & hyperlink in event website.

Copper Sponsorship

- Logo in the conference marketing material & hyperlink in event website.

1 All fees exclude VAT.
How to sponsor

Application for sponsorship can be made in writing by sending the enclosed Sponsorship Booking Application Form to:
AIJA – International Association of Young Lawyers
Avenue de Tervueren 231
1150 Brussels – Belgium
The AIJA Office Team
T: +32 2 347 33 34
Fax: +32 2 347 5522
E: office@aija.org

The Terms and Conditions must be signed and returned to the address specified above. Confirmation must be received from AIJA for a sponsorship to be accepted. AIJA reserves the right to reject any request for sponsorship in its sole discretion.

Terms of payment
The full amount must be settled within 15 days after the reception of the Request for Payment (ROP). If the event takes place within 15 days of the receipt of the ROP, the amount must be settled prior to the event.

Payment method
By wire transfer. We will send you the ROP with payment instructions as soon as we have received the signed booking application form.

Wire transfer fees, currency conversion charges and any other bank charges are the responsibility of the sponsor and should be paid at the source in addition to the sponsorship fees.

Cancellation policy
Further to the confirmation by AIJA of the sponsorship, no cancellation by the sponsor is allowed.

Interested in learning more?

Through our sponsorship packages, we seek to offer sponsors a meaningful opportunity during our events.

It is an occasion to tap into the world’s largest network of young legal professionals to ponder what’s new and what’s next. But also the perfect time to reach a global audience and attract new business partners.

Our Sponsorship Team is available for any questions you may have.

Sponsorship team

Omar Al Heloo
(o.alheloo@hadefpartners.com)

Aline von During
(alinevonduring@gmail.com)
Sponsorship application form

AIJA Half-Year November Conference
16 November - 19 November 2021 | Dubai

Please complete and send to:
AIJA – International Association of Young Lawyers
Avenue de Tervueren 231, 1150 Brussels – Belgium
The AIJA office team
T: +32 2 347 33 34 | Fax: +32 2 347 5522 | E: office@aija.org

<table>
<thead>
<tr>
<th>SPONSOR DETAILS</th>
</tr>
</thead>
<tbody>
<tr>
<td>Company:</td>
</tr>
<tr>
<td>Contact person:</td>
</tr>
<tr>
<td>Phone:</td>
</tr>
<tr>
<td>Email:</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>BILLING INFORMATION</th>
</tr>
</thead>
<tbody>
<tr>
<td>Company:</td>
</tr>
<tr>
<td>Billing address (1):</td>
</tr>
<tr>
<td>Billing address (2):</td>
</tr>
<tr>
<td>Zip code:</td>
</tr>
<tr>
<td>City:</td>
</tr>
<tr>
<td>Country:</td>
</tr>
<tr>
<td>VAT number (if applicable):</td>
</tr>
</tbody>
</table>

---

**CONTENTS**
CHosen Sponsorship Package

<table>
<thead>
<tr>
<th>Level</th>
<th>Package</th>
<th>Price</th>
</tr>
</thead>
<tbody>
<tr>
<td>Premier</td>
<td>Adventure Dinner</td>
<td>€6,500</td>
</tr>
<tr>
<td>Premier</td>
<td>Conference Dinner</td>
<td>€6,500</td>
</tr>
<tr>
<td>Platinum</td>
<td>Network</td>
<td>€5,000</td>
</tr>
<tr>
<td>Platinum</td>
<td>Knowledge</td>
<td>€5,000</td>
</tr>
<tr>
<td>Diamond</td>
<td>Network</td>
<td>€3,250</td>
</tr>
<tr>
<td>Diamond</td>
<td>Knowledge</td>
<td>€3,250</td>
</tr>
<tr>
<td>Diamond</td>
<td>Lanyard</td>
<td>€3,250</td>
</tr>
<tr>
<td>Gold</td>
<td></td>
<td>€2,250</td>
</tr>
<tr>
<td>Bronze</td>
<td></td>
<td>€1,000</td>
</tr>
<tr>
<td>Gold</td>
<td></td>
<td>€2,250</td>
</tr>
<tr>
<td>Silver</td>
<td></td>
<td>€1,500</td>
</tr>
<tr>
<td>Copper</td>
<td></td>
<td>€500</td>
</tr>
</tbody>
</table>

Sponsorship is only final upon full payment, AIJA's receipt of sponsor's written acceptance of the Terms and Conditions and confirmation of acceptance by AIJA, in all cases subject to the Terms and Conditions.

Date:

Name and Signature:
Terms and conditions

The following terms and conditions (the “Terms and Conditions”) have been established by AIJA, the International Association of Young Lawyers ASBL (“AIJA ASBL”) within the framework of the AIJA Half Year Conference 2021 in Dubai organised by AIJA ASBL (the ‘Event’). The provisions of ‘How to Sponsor’ (Section 4 above) are hereby incorporated by reference as though fully stated herein.

Sponsor registration, payment and cancellation policy

Sponsors must complete the Sponsorship Application Form (see Enclosed), proceed to the payment of the selected package and agree to these Terms and Conditions to have their registration for sponsorship processed. Sponsorships will not be secured for applications submitted without settlement of the due amount and a signed copy of the Sponsorship Application Form.

Sponsor listing in event materials

If included within the applicable Sponsorship packages, Event promotional and delegate material will include the sponsor’s promotional materials and references to the sponsor, which may include the sponsor’s name, logo, company description or company advertisement. The information and artwork for such materials will be taken from the sponsor’s registration form and marketing-related artwork provided by the sponsor to AIJA in accordance with the schedule provided to the sponsor. If such information and artwork is not provided by the sponsor in accordance with the schedule specified, the sponsor’s name and promotional materials may not be included in the related Event promotional and delegate materials to the extent described under Sponsorship or at all. The failure of any sponsor to meet specific deadlines shall not result in the return of any sponsorship fees already paid or relieve the obligation to complete the payment of any remaining sponsorship fees.

Sponsor Badges

Sponsor badges will be distributed onsite during registration. Badges may be produced only in the name of representatives of the sponsor as shown on the sponsor registration form. All representatives of the sponsor must register and wear the official sponsor badge during all entitled activities. The deadline for receipt of all badge information is 1 October. Sponsors not registered by that date will incur a charge of EUR 30.00 per badge.

Advertising, Product Demonstrations and Sample / Souvenir Distribution

The sponsor is not permitted to engage in product demonstrations, materials distribution or promotional activity during the Event nor any (e-)mailings to Event participants, unless written permission has been provided by AIJA ASBL.

Endorsement

The sponsor is not permitted to claim that its goods or services have been endorsed by AIJA ASBL, unless AIJA ASBL has specifically and in writing provided such an endorsement. The sponsor may not use AIJA ASBL’s logo, name or brand, nor any sub-logos, which can be seen as related hereto, in advertising, with the exception of informational references such as ‘[Sponsor name] is proud to sponsor the AIJA Half-Year November Conference in Dubai. Unless otherwise expressly agreed elsewhere by AIJA ASBL, the sponsor will not identify itself as a partner of AIJA ASBL or the Event, or as a Co-sponsor of the Event.

Indemnity and release of liability

The sponsor agrees to indemnify and hold harmless AIJA and/or ASBL, their respective officers, directors, employees, agents and members as well as the Event Hotel, Event registrants, accompanying persons and other guests and invitees attending the Event, against (i) any and all liability to any person or persons for or by reason of any condition of or defect in any apparatus, equipment, fixtures or other items furnished by the sponsor in connection with the Event, (ii) any and all claims or copyright, trademark or patent infringement, unfair competition, personal injury and/or product liability pertaining to the sponsor’s goods and/or services displayed or otherwise promoted at the Event, (iii) loss of or damage to persons or property caused directly or indirectly by the sponsor or any of its representatives, and governmental charges, taxes or fines and solicitor’s fees arising out of or caused by the sponsorship provided hereby, the sponsor’s installation, removal, maintenance, occupancy or use of any apparatus, equipment, fixtures or other items used by the sponsor at the Event.
Termination and Force Majeure

AIJA may terminate a sponsorship at any time and for any reason in its sole discretion by returning any sponsorship fees paid by such sponsor for the same.

If the event is cancelled by AIJA, the sponsor will be offered to take part in the virtual version of the same event. In that case, parties agree on the level of sponsorship and adjust the package accordingly and part of the amount paid for the sponsorship will be used for the virtual alternative. The remaining amount can be either carried forward to another AIJA event within the calendar year or refunded. In case the sponsor does not wish to take part in the virtual version of the same event, the amount paid for the sponsorship of the cancelled event can be carried forward to another AIJA event within the calendar year or refunded.

In the event of fire, strike, civil commotion, act of terrorism, act of God, or other force majeure making it impossible or impractical for the Conference to be held, AIJA and/or the ASBL shall be excused from performance of its contract with the sponsor. AIJA ASBL may terminate a sponsorship at any time and for any reason in its sole discretion by returning any sponsorship fees paid by such sponsor for the same.

Miscellaneous

These Terms and Conditions shall be governed by the laws of Belgium, without regard to any application of the same that would result in the laws of any other jurisdiction applying, and both AIJA ASBL and the sponsor hereby submit to the exclusive jurisdiction of the courts of Brussels.

Enclosed:

Sponsorship Application Form. Sponsorship is only final upon full payment, AIJA’s receipt of the sponsor’s written acceptance of the Terms and Conditions and confirmation of acceptance by AIJA, in all cases subject to the Terms and Conditions.

Signature and Date:

Print Name:

Title:

On behalf of:

For any further information, please contact:
The AIJA office team
AIJA - International Association of Young Lawyers
T: +32 2 347 33 34
E: office@aija.org

INTERNATIONAL ASSOCIATION OF YOUNG LAWYERS
Learn. Network. Share

#aijaevents
www.aija.org