
Table of Contents

VANWELL Daan, Introduction to Commercial lending, 5 p.
VAN HECKE Jens, Cross-Border commercial lending, 14 p.
CHMIELEWSKI Matthias, Loan Documentation, 19 p.
NELSON Matt, Introduction to Loan Types in the U.S. Market, 22 p.
McGUIRE Edward, Recurring Issues in Syndicated Credits, 22 p.
LUX Isabelle, Negotiation of Term Sheet, 15 p.
WICKSEN Lars, Receivables Securitization transactions and the role of legal counsel, 7 p.
STAMBOLOWSKI Zoran, Self-arranged financing transactions, 9 p.
HACKER Ron, Contracting issues that are special concerns for multinational borrowers and their lenders - Collateral and Legal Opinions A United States perspective, 18 p.
STATEMA Sophie, Decisive Factors for Lenders in Structuring Cross-border Lending, 12 p.
LOHEST Thierry, Contracting issues that are special concerns for multi-national borrowers and their lenders – A European perspective, 21 p.
LANGE Andreas, Currency Issues that are Special Concerns for Multi-National Borrowers and their Lenders, 19 p.
BERNOSKI Frederik, Controlling Borrower’s cash flow through a lockbox / blocked account, 13 p.
GONZALEZ NIEVES Luis F., Currency Issues in Cross Border Lending Transactions in Mexico, 22 p.
DUYNSTEE Frans, Withholding Taxes, 7 p.
DUYNSTEE Frans, Tax issues to consider when working on cross-border transactions, 9 p.
SMYTH Petrina, Indirect Taxes and Banking Transactions, 11 p.
DUYNSTEE Frans, Anti-Money Laundering Issues to consider when working on cross-border lending transactions, 4 p.
KARAM Joe, Money Laundering issues to consider, 18 p.
SCOTT Kathleen, Money Laundering Issues To Consider, 20 p.
WOODWORTH Carlos, Security over Debtor’s Assets – Mexican perspective, 13 p.
MARUGG Daniel, Jurisdiction, enforcement and applicable law – European Perspective, 8 p.
GOUDREAU Patrick, Movable securities in International Private Law in Canadian Civil Law, 8 p.

Documents:
- LANGE Andreas, Rider for presentation, 10 p.
- Case Study A, 9 p.
- Massimo CALDERAN, Case Study B, An analysis of a commercial lending transaction involving a multinational borrower with its principal place of business in the European Union with subsidiary operations outside of the European Union, 9 p.
- GATTI Massimo, Case Study B, 8 p.
- VAN ROSSUM Stefan, Indicative Term Sheet, 9 p.
- VAN ROSSUM Stefan, Financial Assistance, 8 p.
- Brussels Convention on jurisdictions and the enforcement of judgments on civil and commercial matters, 22 p.
- Lugano Convention on the service abroad in civil and commercial matters, 18 p.
- MARUGG Daniel, Profile, 2 p.