A conference presented jointly by the Association Internationale des Jeunes Avocats (AIJA) and the International Bar Association (IBA)

Sale mandates and auctions: Key skills for lawyers in getting the deal done

21-23 June 2007
Hotel Vier Jahreszeiten Kempinski
Munich, Germany

This interactive conference will be based on case studies facilitated by an experienced moderator working with panels of practitioners and representatives from the private equity industry, owner-managers and corporate finance advisors.

Up to 9 CPD hours available*
* As per the Law Society of England and Wales. The number of CPD points/hours available may vary for other bar associations and law societies depending on their criteria.

US CLE
Accreditation of this programme has been approved in New York and California.

Who should attend?
The conference will be of special interest to M&A lawyers, in particular younger colleagues as well as in-house counsel and more experienced M&A practitioners.
**Programme**

### Thursday 21 June

<table>
<thead>
<tr>
<th>Time</th>
<th>Event</th>
<th>Location</th>
</tr>
</thead>
<tbody>
<tr>
<td>1700 – 1930</td>
<td>Registration</td>
<td>Hotel Vier Jahreszeiten Kempinski</td>
</tr>
<tr>
<td>1930</td>
<td><strong>Informal dinner</strong></td>
<td>Nürnberger Bratwurstglöckl Frauenplatz 9 Munich</td>
</tr>
</tbody>
</table>

### Friday 22 June

<table>
<thead>
<tr>
<th>Time</th>
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<th>Location</th>
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</thead>
<tbody>
<tr>
<td>0830 – 1800</td>
<td>Registration</td>
<td>Hotel Vier Jahreszeiten Kempinski</td>
</tr>
<tr>
<td>0905 – 0930</td>
<td><strong>Opening remarks</strong></td>
<td></td>
</tr>
<tr>
<td></td>
<td><strong>Christian Lundgren</strong></td>
<td>Kromann Reumert, Copenhagen, Denmark; President, AIIA</td>
</tr>
<tr>
<td></td>
<td><strong>Fernando Pombo</strong></td>
<td>Gomez-Acebo &amp; Pombo, Madrid, Spain; President, IBA</td>
</tr>
</tbody>
</table>
| 0930 – 1230 | **Project and client management skills** | This workshop will cover:  
- client relationship: getting to know the business, the transaction and the clients’ objectives and talking costs;  
- team building: allocating responsibilities and work break-down;  
- scoping and project planning: agreeing the key steps in the sales transaction;  
- panel feedback. |
|         | **Facilitator**              | Christopher Stoakes Sherwood PSF Consulting Limited, Ashby-de-la-Zouch, England |
|         | **Panellists**               | Oliver Gosemann Ernst Mannheimer Toby Mansel-Pleydell Philip Martinius Matthias Nordmann |
|         |                               | Matthias Nordmann Schwarz Kelwing Wicke Westpfahl, Munich, Germany; Treasurer, Intellectual Property and Entertainment Law, IBA Legal Practice Division |
|         |                               | Chris Owen Manches, London, England; Secretary, Closely Held and Growing Business Enterprises Committee, Legal Practice Division |
|         |                               | Christian Paul Beiten Burkhardt, Munich, Germany |
|         |                               | Ines Pöschel Kellerhals Hess, Zurich, Switzerland |
| 1230 – 1430 | **LUNCH**                    | Hotel Vier Jahreszeiten Kempinski |
| 1430 – 1730 | **Process and key legal issues** | This workshop will focus on the process of a sale and will touch upon key legal issues from a seller’s perspective:  
- protecting the transaction: material adverse change (MAC) and other closing conditions;  
- securing the purchase price: price adjustments and escrows;  
- restricting the risk of liability: limiting the scope of representations and warranties and indemnifications;  
- driving the sale: using the auction process; and  
- panel feedback. |
|         | **Facilitator**              | Christopher Stoakes |
|         | **Panellists**               | Oliver Gosemann Ernst Mannheimer Toby Mansel-Pleydell Philip Martinius Matthias Nordmann |
|         |                               | Matthias Nordmann Schwarz Kelwing Wicke Westpfahl, Munich, Germany; Treasurer, Intellectual Property and Entertainment Law, IBA Legal Practice Division |
|         |                               | Chris Owen Manches, London, England; Secretary, Closely Held and Growing Business Enterprises Committee, Legal Practice Division |
|         |                               | Christian Paul Beiten Burkhardt, Munich, Germany |
|         |                               | Ines Pöschel Kellerhals Hess, Zurich, Switzerland |

**NOTE:** Tea and coffee will be available throughout the day.

<table>
<thead>
<tr>
<th>Time</th>
<th>Event</th>
<th>Location</th>
</tr>
</thead>
<tbody>
<tr>
<td>1900 – 2000</td>
<td><strong>Cocktail reception</strong></td>
<td>BMW Pavilion Lenbachplatz 7 a Munich</td>
</tr>
<tr>
<td>2000 – 2300</td>
<td><strong>Conference dinner</strong></td>
<td>Restaurant Lenbach Ottostr. 6 Munich</td>
</tr>
</tbody>
</table>

**Supported by**

![PRACTICAL LAW COMPANY](image)
Saturday 23 June

0830 – 1230  Registration
   Hotel Vier Jahreszeiten Kempinski

0930 – 1215  Negotiation skills
   This workshop will focus on:
   • preparing for the negotiations;
   • negotiating the key Share Purchase Agreement (SPA) points;
   • mock negotiation by experienced practitioners in plenary; and
   • panel feedback.
   Facilitator
   Christopher Stoakes
   Panellists
   Felix R Ehrat  Bär & Karrer, Zurich, Switzerland
   Martin Grablowitz  NautaDutilh, Rotterdam, the Netherlands
   Jean-Claude Rivalland  Allen & Overy LLP, Paris, France
   John Spillman  Smith Gambrell Russell LLP, Atlanta, Georgia, USA

1215 – 1230  Concluding remarks
   Felix R Ehrat
   Philip Martinius

1230 – 1400  LUNCH
   Hotel Vier Jahreszeiten Kempinski

1700 – 2200  Excursion
   On Saturday afternoon you will have time to explore the city center before
   joining an optional cycling tour, if weather permits, through the historic
   centre of Munich and along the river Isar to a small Biergarten on the lakeside
   that will allow you to experience the ‘Bavarian way of life’.
   The bicycle tour will take approximately 40-60 minutes. Car transfer is also
   possible.
   Gasthof Hinterbrühl am See
   Hinterbrühl 2
   Munich
   The ticket price includes dinner at the traditional beer garden
   Ticket: €55

Social programme
   Tickets for the excursion to the Munich beer garden should be
   reserved by completing the relevant part of the registration form. Please
   note that spaces are limited and will be given on a first come, first served
   basis.

Continuing Professional Development / Continuing Legal Education
   For delegates from countries where CPD / CLE is mandatory, the
   International Bar Association will be pleased to provide a Conference
   Certificate of Attendance which, subject to the exact CPD / CLE
   requirements, may be used to obtain the equivalent accreditation in your
   jurisdiction.

   This conference has been accredited for CPD / CLE by the Law Society
   of England and Wales. Delegates should ask staff at the Registration
   Desk for information as to how to obtain the hours.

US CLE
   Accreditation of this programme has been approved by New York
   and California. IBA certificates of attendance will be available for
   lawyers from self-reporting US states.

Participation in the bicycle tour is at the participant's risk who must assure that they
are familiar and will comply with the relevant traffic rules, in particular drink and drive
provisions. The organisers of the conference offer a pick-up of participants and their
bicycles. Further, the organisers of the conference are only liable for intent (Vorsatz)
and gross negligence (grobe Fahrlässigkeit) and for negligent breach of material
contractual duties.

Exhibitors:

Law Business Research

LexisNexis
Information

Date  21 – 23 June 2007

Venue
Hotel Vier Jahreszeiten Kempinski
Maximilianstrasse 17
80539 Munich
Germany
Tel: +49 89 2125 2700
Fax: +49 89 2125 2000
www.kempinski-vierjahreszeiten.de

Language
All working sessions and conference materials will be in English.

How to register
Please complete the attached registration form and return it with payment to:
Fatima Chaoui
Association Internationale des Jeunes Avocats
avenue Louis Lepoutre 59/20
BE – 1050 Brussels – Belgium
Fax: +32 (2) 347 55 22
Tel: +32 (2) 347 33 34
E-mail: fchaoui@aija.org

Alternatively register online at www.aija.org

You should receive written confirmation of your registration within 14 days; if you do not then please contact Fatima Chaoui.

Fees
Registration forms and fees received:

<table>
<thead>
<tr>
<th></th>
<th>On or before 4 May</th>
<th>After 4 May</th>
</tr>
</thead>
<tbody>
<tr>
<td>IBA/ AIJA member</td>
<td>€525</td>
<td>€575</td>
</tr>
<tr>
<td>Non member</td>
<td>€550</td>
<td>€610</td>
</tr>
<tr>
<td>IBA/ AIJA member Young lawyers (under 35 years)</td>
<td>€495</td>
<td>€550</td>
</tr>
<tr>
<td>Accompanying guest</td>
<td>€145</td>
<td>€145</td>
</tr>
</tbody>
</table>

Full payment must be received in order to process your registration.

Fees include
• Attendance at all working sessions
• Conference materials, including any available speakers’ papers submitted to the IBA before Friday 25 May
• Access to the above conference working materials from the IBA website (www.ibanet.org) approximately seven days prior to the conference.
• Invitation to the Cocktail reception on Friday 22 June
• Lunch on Friday 22 June and Saturday 23 June
• Dinner on Thursday 21 June and Friday 22 June
• Tea and coffee during breaks

Guest fee includes
• Invitation to the Cocktail reception on Friday 22 June
• Dinner on Thursday 21 June and Friday 22 June
Guests are not entitled to attend the working sessions or lunches.

Payment of registration fees

Payment should be made in euro, without bank transfer costs to the organisers, to the following
AIJA bank account:
IBAN LU25 0030-1029-7491-0000 – BIC BGLLLULL
Fortis Banque Luxembourg - Agence Royale Monterey, 27, avenue Monterey, L-2951 Luxembourg
Ref: AIJA/IBA Munich 2007

Please ensure that a copy of the bank transfer details is attached to your registration form.

Credit card payments: by Visa or MasterCard. No other cards are accepted.
Please be advised that €25 will be charged for credit card payments.

Cancellation of registration
In case of cancellation by a delegate no money can be refunded. A delegate who cannot attend may send a substitute.

Travel arrangements and visas
Participants are responsible for making their own travel arrangements. It is recommended that you check your visa requirements with your local Embassy or Consulate. We are unable to send out letters supporting visa applications to embassies prior to receipt of your registration form and full payment of registration fees.

Please apply for your visa in good time.

List of participants
In order for your name and picture (optional) to appear in the list of participants, which will be distributed at the Conference, your registration form and picture must be received by 14 June at the latest.
Hotel accommodation

A limited number of rooms have been reserved at the following hotels for the nights of 21 – 23 June:

**Hotel Vier Jahreszeiten Kempinski**  
Maximilianstrasse 17  
80539 Munich  
Germany  
Tel: +49 89 2125 2700  
Fax: +49 89 2125 2000  
www.kempinski-vierjahreszeiten.de

This hotel offers 5 star accommodation with health spa and indoor swimming pool. The following rates are per room, per night and inclusive of buffet breakfast and VAT.

<table>
<thead>
<tr>
<th>Category</th>
<th>Single</th>
<th>Double</th>
</tr>
</thead>
<tbody>
<tr>
<td>Standard</td>
<td>€180</td>
<td>€195</td>
</tr>
<tr>
<td>Superior</td>
<td>€260</td>
<td>€275</td>
</tr>
<tr>
<td>Deluxe</td>
<td>€300</td>
<td>€315</td>
</tr>
</tbody>
</table>

Cancellations, without charge, can be made up to 24 hours prior to your arrival. Within 24 hours of arrival, all cancellations or no-shows will be charged the entire period requested, to the credit card supplied.

**Please note that any reservations made after 7 May will be subject to availability and cannot be guaranteed at the special conference rate.**

**Hotel Splendid-Dollmann**  
Thierschstraße 49  
80538 Munich  
Germany  
Fax: + 44 89 2380 8365  
E-mail: splendid-muc@t-online.de  
www.hotel-splendid-dollmann.de

The following rates are per room, per night and inclusive of VAT but exclude breakfast which is charged at €12.50 per person.

<table>
<thead>
<tr>
<th>Category</th>
<th>Single</th>
<th>Double</th>
</tr>
</thead>
<tbody>
<tr>
<td>Single</td>
<td>€120</td>
<td></td>
</tr>
<tr>
<td>Double</td>
<td>€150</td>
<td></td>
</tr>
</tbody>
</table>

Cancellations made after 27 April will be charged the entire period requested to the credit card supplied.

**Please note that any reservations made after 27 April will be subject to availability and cannot be guaranteed at the special conference rate.**

**Domus Hotel**  
St. Anna Strasse 31  
80538 Munich  
Germany  
Tel: +49 89 22 1704  
Fax: +49 89 22 85359  
E-mail: reservation@domus.hotel.de  
www.domus-hotel.de

The following rates are per room, per night and inclusive of buffet breakfast and VAT.

<table>
<thead>
<tr>
<th>Category</th>
<th>Single</th>
<th>Double</th>
</tr>
</thead>
<tbody>
<tr>
<td>Single</td>
<td>€98</td>
<td></td>
</tr>
<tr>
<td>Double</td>
<td>€135</td>
<td></td>
</tr>
</tbody>
</table>

Cancellation can be made up until 3 days prior to the arrival date after which the entire period requested will be charged to the credit card supplied.

All reservations will only be confirmed upon availability

**To reserve your accommodation**

Please complete the attached accommodation form for your chosen hotel and send it direct to the hotel to make your reservation. To secure your reservation a credit card number will be required.

Delegates are responsible for making accommodation reservations directly with their chosen hotel and enter into an agreement with the hotel regarding credit card guarantees, cancellation terms and conditions, and room rates (should these differ from the special AIJA/IBA rate). The IBA and AIJA cannot accept responsibility for hotel accommodation disputes between a delegate and the hotel.

**Promotional literature**

Please note that no individual or organisation may display or distribute publicity material or other printed matter during the conference, unless by prior arrangement with the IBA and AIJA. Organisations and companies wishing to discuss promotional opportunities should contact Sara Furegard at the IBA sara.furegard@int-bar.org

The organisers may at any time, with or without giving notice, in their absolute discretion and without giving any reason, cancel or postpone the conference, change its venue or any of the other published particulars, or withdraw any invitation to attend. In any case, neither the organisers nor any of their officers, employees, agents, members or representatives shall be liable for any loss, liability, damage or expense suffered or incurred by any person, nor will they return any money paid to them in connection with the conference unless they are satisfied not only that the money in question remains under their control but also that the person who paid it has been unfairly prejudiced (as to which, decision shall be in their sole and unfettered discretion and, when announced, final and conclusive).
Registration Form

Sale mandates and auctions: key skills for lawyers in getting the deal done
21 – 23 June 2007, Munich, Germany
Please read the ‘Information’ section before completing this form and return it together with your payment, to Fatima Chaoui at the address overleaf.

Personal details (Please attach your business card or write in block capitals)

Name ________________________________________________________________

Name as you wish it to appear on your badge (if different from above) _______________________________________________________________________________________

IBA and /or AIJA Membership number (if applicable) __________________________ Date of birth __________________________

Firm / Company / Organisation ______________________________________________________________________________________

Address ____________________________________________________________________________________________________________

Tel ___________________________________________________________ Fax ___________________________________________________________

E-mail _____________________________________________________________________________________________________________

Guest __________________________________________________________

☐ I wish my picture to be published in the List of Participants (please send your picture to fchaoui@aija.org)

Special dietary requirements _______________________________________________________________________________________

Registration form and fees received: On or before After Amount Payable

<table>
<thead>
<tr>
<th>Registration form and fees received</th>
<th>On or before 4 May</th>
<th>After 4 May</th>
<th>Amount Payable</th>
</tr>
</thead>
<tbody>
<tr>
<td>IBA / AIJA member</td>
<td>€525</td>
<td>€575</td>
<td>€</td>
</tr>
<tr>
<td>Non-member*</td>
<td>€550</td>
<td>€610</td>
<td>€</td>
</tr>
<tr>
<td>IBA / AIJA member – Young lawyer (under 35 years)</td>
<td>€495</td>
<td>€550</td>
<td>€</td>
</tr>
<tr>
<td>Accompanying Guest</td>
<td>€145</td>
<td>€145</td>
<td>€</td>
</tr>
</tbody>
</table>

Social Function

<table>
<thead>
<tr>
<th>Social Function</th>
<th>Number of tickets</th>
<th>Price</th>
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</thead>
<tbody>
<tr>
<td>*Nürnberger Bratwurstglöckl</td>
<td>___________</td>
<td>inclusive</td>
</tr>
<tr>
<td>*Cocktail reception</td>
<td>___________</td>
<td>inclusive</td>
</tr>
<tr>
<td>*Conference dinner</td>
<td>___________</td>
<td>inclusive</td>
</tr>
<tr>
<td>Munich beer garden</td>
<td>___________</td>
<td>€55 each</td>
</tr>
</tbody>
</table>

* Only available to guests if paying the guest registration fee

Social function tickets cannot be guaranteed unless payment has been received before 2 June.

TOTAL AMOUNT PAYABLE €

Please note that registrations are not transferable

* Join the IBA or AIJA today to book at the discount rate.
Please find membership forms at www.ibanet.org and www.aija.org

Payment details

☐ I have transferred to the AIJA bank account the total amount payable and have attached a copy of the bank transfer details (Bank transfer must be at no charge to AIJA).

☐ Please charge the total amount due to my Visa/MasterCard. Other cards are not accepted. Please be advised that €20 will be charged for credit card payments.

Card number ___________________________________________ Start date _____________ Expiry date _____________

Security code (last 3 digits at the back of your card) _____________________________________________

Name of card holder _________________________________________________________________________________

Signature ___________________________________________ Date ___________________________
Where did you first hear about this Conference?

☐ IBA CONFERENCE  ☐ AUA CONFERENCE  ☐ DIRECT MAIL  ☐ INTERNET  ☐ ADVERTISEMENT

☐ E-MAIL  ☐ EDITORIAL  ☐ RECOMMENDATION  ☐ OTHER

Please provide further details, quoting code (if applicable)

_____________________________________________________________________________________________________________________________

_____________________________________________________________________________________________________________________________

_____________________________________________________________________________________________________________________________

IBA listings are provided to third parties, are used for marketing purposes and are published on the internet and other internationally available networks and media. The IBA will treat your personal information with the utmost respect and in accordance with UK data privacy laws.

If you do not want your details to be passed on, please tick the box ☐

Note: Your details will however be included in the final list of participants circulated at the conference and displayed within the Delegate search of the IBA website.

Please send the completed form to:
Fatima Chaoui
Association Internationale des Jeunes Avocats
avenue Louis Lepoutre 59/20
BE – 1050 Brussels – Belgium
Fax +32 (2) 347 55 22  Tel: +32 (2) 347 33 34
E-mail: fchaoui@aija.org
Or register online at www.aija.org

For office use only  Payment ________________________  Banked ________________________  Processed ________________________
Accommodation Form

IBA/AIJA Conference  
Hotel Vier Jahreszeiten Kempinski  
Maximilianstrasse 17  
80539 Munich, Germany  
Tel: +49 89 2125 2700  Fax: +49 89 2125 2000

Personal details (please print clearly in BLOCK CAPITALS)

Last name _______________________________________________ First name _______________________________________________________

Firm/company/organisation _____________________________________________________________________________________________________

Address _____________________________________________________________________________________________________________________

_____________________________________________________________________________________________________________________________

_____________________________________________________________________________________________________________________________

_____________________________________________________________________________________________________________________________

Tel __________________________________________________________   Fax ___________________________________________________________

Arrival date: __________________________________________________  Arrival time:  ____________________________________________________

Departure date:_______________________________________________   Departure time: _________________________________________________

Accommodation requirements

<table>
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<tr>
<th>Standard</th>
<th>Superior</th>
<th>Deluxe</th>
</tr>
</thead>
<tbody>
<tr>
<td>Single occupancy</td>
<td>€180</td>
<td>Single occupancy</td>
</tr>
<tr>
<td>Double room</td>
<td>€195</td>
<td>Double occupancy</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Single occupancy</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Double occupancy</td>
</tr>
</tbody>
</table>

*** Room rates valid only for the group guests ***

* Breakfast included  
* All rates above quoted are per room /night

Accommodation guarantee

To guarantee the reservation please fill in the following information.

<table>
<thead>
<tr>
<th>Visa</th>
<th>American Express</th>
<th>Diners Club</th>
<th>MasterCard</th>
</tr>
</thead>
</table>

Card number _______________________________________________ Expiry Date __________________

Name on Card ____________________________________________________________________________________________

Signature ___________________________________________ Date __________________

**All reservation received after 7 May 2007 will only be confirmed upon availability**

Cancellation policy:
Cancellations, without charge, can be made up to 24 hours prior to arrival, all cancellations or no-shows within 24 hours of arrival will be charged
the entire period requested to the credit card supplied.

Please complete this form and fax or e-mail it to:  
Hotel Vier Jahreszeiten Kempinski  
Reservations.vierjahreszeiten@kempinski.com  
Fax: +49 89 2125 2000  
Tel: +49 89 2125 2700

For official use only

Date form recd ___________________________ Date registration _______________________

Confirmation number _________________________ Comments _________________________
Accommodation Form

IBA/AIJA Conference
Hotel Splendid-Dollmann
Thierschstraße 49, 80538 Munich, Germany
Fax: +44 89 2380 8365
E-mail: splendid-muc@t-online.de
www.hotel-splendid-dollmann.de

Personal details (please print clearly in BLOCK CAPITALS)

Last name ____________________________________________ First name ____________________________________________

Firm/company/organisation ______________________________________________________________________________________

Address _______________________________________________________________________________________________________
_________________________________________________________________________________________________________________
_________________________________________________________________________________________________________________

Tel ____________________________________________________ Fax ________________________________________________________

Arrival date: __________________________________________________ Arrival time:_______________________________________

Departure date:__________________________________________ Departure time: _______________________________________

Accommodation requirements

Single  □ €120
Double □ €150 □ Breakfast €12.50 per person

* All rates above quoted are per room/night

Accommodation guarantee

To guarantee the reservation please fill in the following information.

□ Visa □ American Express □ Diners Club □ MasterCard

Card number ____________________________________________ Expiry Date ______________________

Name on Card ________________________________________________________________________________________________

Signature __________________________________________________________________________ Date ______________________

**All reservation received after 27 April 2007 will only be confirmed upon availability**

Cancellation Policy:
All cancellations made after 27 April will be charged the full amount, for the entire period requested, to the credit card supplied.

Please complete this form and fax or e-mail it to:
Hotel Splendid-Dollmann
Fax: + 44 89 2380 8365
e-mail: splendid-muc@t-online.de

For official use only

Date form recd __________________________ Date registration __________________________

Confirmation number __________________________ Comments __________________________
Accommodation Form

IBA/AIJA Conference
Domus Hotel
St. Anna Strasse 31, 80538 Munich, Germany
Tel: +49 89 22 1704
Fax: +49 89 22 85359
E-mail: reservation@domus.hotel.de
www.domus-hotel.de

Personal details (please print clearly in BLOCK CAPITALS)

Last name ____________________________________________ First name _______________________________________________________
Firm/company/organisation _____________________________________________________________________________________________________
Address _____________________________________________________________________________________________________________________
_____________________________________________________________________________________________________________________________
_____________________________________________________________________________________________________________________________
Tel __________________________________________________________   Fax ___________________________________________________________
Arrival date: __________________________________________________  Arrival time:  ____________________________________________________
Departure date:_______________________________________________   Departure time: _________________________________________________

Accommodation requirements

Single  Double
☐ €98   ☐ €135
* All rates above quoted are per room /night and include breakfast and VAT

Accommodation guarantee

To guarantee the reservation please fill in the following information.

☐ Visa   ☐ American Express   ☐ MasterCard
Card number _____________________________________________________________________________________  Expiry Date _________________
Name on Card ______________________________________________________________________________________
Signature __________________________________________________________________________   Date ____________________________________

**All reservations will only be confirmed upon availability**

Cancellation Policy:
All cancellations made within 3 days of arrival will be charged the full amount, for the entire period requested, to the credit card supplied.

Please complete this form and fax or e-mail it to:

Domus Hotel
Fax: +49 89 22 85359
E-mail: reservation@domus.hotel.de

For official use only

Date form recd ____________________________________________  Date registration ________________________________
Confirmation number ____________________________________________  Comments ________________________________
International Bar Association
the global voice of the legal profession

The International Bar Association (IBA), established in 1947, is the world’s leading organisation of international legal practitioners, bar associations and law societies. The IBA influences the development of international law reform and shapes the future of the legal profession throughout the world. It has a membership of 30,000 individual lawyers and more than 195 bar associations and law societies spanning all continents. It has considerable expertise in providing assistance to the global legal community as well as being a source of distinguished legal commentators for international news outlets.

Grouped into two divisions – the Legal Practice Division and the Public and Professional Interest Division – the IBA covers all practice areas and professional interests, providing members with access to leading experts and up-to-date information. Through the various committees of the divisions, the IBA enables an interchange of information and views among its members as to laws, practices and professional responsibilities relating to the practice of business law around the globe. Additionally, the IBA’s high-quality publications and world-class conferences provide unrivalled professional development and network-building opportunities for international legal practitioners and professional associates.

The IBA’s Bar Issues Commission provides an invaluable forum for IBA member organisations to discuss all matters relating to law at an international level.

The IBA’s Human Rights Institute works across the Association, to promote, protect and enforce human rights under a just rule of law, and to preserve the independence of the judiciary and the legal profession worldwide. Other institutions established by the IBA include the Southern Africa Litigation Centre and the International Legal Assistance Consortium.

For further information please contact:
International Bar Association
10th Floor, 1 Stephen Street, London W1T 1AT, United Kingdom
tel: +44 (0) 20 7691 6868  fax: +44 (0)20 7691 6544  email: member@int-bar.org  website: www.ibanet.org

International Association of Young Lawyers
Association Internationale des Jeunes Avocats

AIJA is the only global association devoted to lawyers and in-house counsel aged 45 and under.

AIJA, through a wide range of meetings, seminars, law courses and advocacy, promotes professional cooperation and friendship among young, career building legal professionals around the world.

Intrigued by issues on the cutting edge of international law? Interested to build an international practice? Eager not only to become part of a network of thousands of career building lawyers and in-house counsels from all over the world but also, with a little effort, to become their friends? Keen to go to seminars run by enthusiastic professionals who will share their ideas and involve you in discussions on the latest developments in law and business? Then AIJA is your association.

AIJA gives legal professionals an excellent opportunity to contribute to important topics concerning the profession in an international environment. Within AIJA, lawyers and in-house counsel can share views and experiences with other colleagues from around the world and enhance their professional skills. We focus not only on legal skills but equally importantly on contributing to the broader professional development of our members which is of paramount importance to the 21st century lawyer and includes negotiation and management skills and the ability to work in a multi-cultural environment. By joining AIJA you will benefit from the input of and discussions with colleagues on an equal footing. We do not “lecture” -- we “share, learn and benefit”. Defending those principles, which are intricate parts of the legal profession worldwide, AIJA is also committed to the defence of human rights and the social responsibility of legal professionals.

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