



the global voice of  
the legal profession



THE ONLY GLOBAL ASSOCIATION OF YOUNG LAWYERS

UP TO 7 CPD  
HOURS AVAILABLE\*

A conference presented jointly by the International Association of Young Lawyers (AIJA) and the International Bar Association (IBA)

# Research and innovation:

meeting the challenges of developing  
and commercialising intellectual property

**22-24 June 2006**

**Hotel Villa Magna, Madrid, Spain**

\*As per the Law Society of England and Wales. The number of CPD points/hours available may vary for other bar associations and law societies depending on their criteria.

**US CLE**

Accreditation of this programme has been approved in New York and California.

**Who should attend?**

Companies involved in R&D, companies whose core business is the creation and exploitation of IP (such as design or software) and their legal advisers, whether in-house or in private practice, as well as representatives from universities and public sector bodies.

# PROGRAMME

## Conference Co-Chairs

**Herman Croux** *Marx Van Ranst Vermeersch & Partners, Brussels, Belgium; Vice-Chair, IBA Intellectual Property and Entertainment Law Committee*

**Romain Dourlen** *Withers LLP, London, England*

**Philip Nolan** *Mason Hayes + Curran, Dublin, Ireland*

**Matthias Nordmann** *Schwarz Kelwing Wicke Westpfahl, Munich, Germany; Chair, IBA Licensing, Intellectual Property and International Treaties Subcommittee*

## Thursday 22 June

### Cocktail reception and dinner

*Hosted by*

**Gómez-Acebo & Pombo**

Paseo de la Castellana 216

17th Floor

Torre KIO Realia

28046 Madrid

## Friday 23 June

0800 – 1800 **Registration**  
Hotel Villa Magna

0915 – 0930 **Opening remarks**

**Nicole van Ranst** *Marx Van Ranst Vermeersch & Partners, Brussels, Belgium; President, AIJA*

**Fernando Pombo** *Gómez-Acebo & Pombo, Madrid, Spain; Vice-President, IBA*

**Luis Marti Mingarro** *Dean, Madrid Bar Association, Madrid, Spain*

**Matthias Nordmann**

0930 – 1100

### Industry and university joint venturing

*Session Chair*

**Philip Nolan**

The panellists will share their daily experience of collaborative joint venturing between industry and universities for research and development ('R&D'), highlight potential pitfalls, and provide practical advice as to how to make this type of collaboration work for you and your clients.

*Speakers*

**Jose Ricardo Aguilar** *Instituto Pedro Nunes, Coimbra, Portugal*

**Laura Anderson** *Bristows, London, England*

**Jeff Skinner** *University College London, London, England*

**Marc Sluijters** *Phillips, Eindhoven, the Netherlands*

1100 – 1130 **TEA/COFFEE BREAK**

1130 – 1230

### Commercial exploitation of R&D and regulatory issues

*Session Chair*

**Romain Dourlen**

Competition law, including technology transfers, is a key aspect in exploiting R&D. The speakers will analyse and put in context the applicable competition law requirements, and will provide useful insight as to the best way to exploit your R&D within the applicable legal framework.

*Speakers*

**Andrzej Kmiecik** *Van Bael & Bellis, Brussels, Belgium*

**Christopher Vajda** *QC Monckton Chambers, London, England*

1230 – 1400 **LUNCH**  
Hotel Villa Magna

1400 – 1515

### Design and fashion

*Session Chair*

**Lara Grant Segovia** *Sol Muntañola & Asociados, Barcelona, Spain*

In this practical session, the panellists will discuss the crucial elements to consider when negotiating agreements involving designers, and how to get the best deal for your clients. The protection of the intellectual property in the brands and designing is a key consideration. Panellists will address how registered and unregistered community designs may be used to achieve your objectives or those of your clients.

*Speakers*

**Judith Eckl** *Hugo Boss, Metzingen, Germany*

**Hugh Devlin** *Withers LLP, London, England*

**Ruby Nefken** *Van der Steenhoven advocaten, Amsterdam, the Netherlands*

**Martin Schlötelburg** *OAMI, Alicante, Spain*

1515 – 1545 **TEA/COFFEE BREAK**

1545 – 1700

### Software

*Session Chair*

**Herman Croux**

The panellists will review the current legal issues specific to this fast-paced industry sector, such as the ownership of intellectual property and business models in licensing software, protecting software from reverse engineering, the ownership and licensing of software in the open source world, and the patentability of software. This is a great opportunity to catch up with the latest developments.

*Speakers*

**Sebastian Belcher** *Harbottle & Lewis, London, England*

**Alfred Meijboom** *Kennedy van der Laan, Amsterdam, the Netherlands*

**Ronald Zink** *Microsoft, Paris, France*

2030

### Conference dinner

Restaurant Rio Frio

Calle Génova 28 – Pza. Colón  
Madrid

# Saturday 24 June

0830 – 1230 **Registration**  
Hotel Villa Magna

0900 – 1025

## Private investment in R&D

*Session Chair*

**Matthias Nordmann**

The acquisition of R&D companies and the creation of cooperative and concentrative joint R&D ventures present some very specific challenges. These include: the particularities of the due diligence process; valuation of their IP; the securing of financing for the deal; and structuring the target from a cashflow and tax perspective. The panellists will explain how best to address these challenges in the most practical and commercial manner possible.

*Speakers*

**José Cabrera-Kabana** *Goetzpartners, Madrid, Spain*

**Daniel Khan** *Khan & Associés, Paris, France*

**Ernst-Albrecht von Beauvais** *Taylor Wessing, Düsseldorf, Germany*

**Carlos Woodworth** *Olivares & Cia, Mexico City, Mexico*

1025 – 1115

## Government investment and incentive for R&D

*Session Chair*

**Romain Dourlen**

The strategic importance of a healthy R&D industry is clear. Most countries have taken positive steps to encourage and support R&D: grants, tax incentives etc. However, there is a clear legal framework which must be respected. Our speakers will deliver first-hand experience of what can and cannot be done in public incentivisation.

*Speakers*

**Leonora Bishop** *Irish Industrial Development Authority, Dublin, Ireland*

**Bruno Lambrecht** *K U Leuven Research & Development, Leuven, Belgium*

1115 – 1145 **TEA/COFFEE BREAK**

1145 – 1300

## Incentivisation of key personnel

*Session Chair*

**Simon Gallant** *Mishcon de Reya, London, England*

R&D depends on the quality of the individuals involved. It is vital for companies to recruit and retain the best employees to keep ahead of the competition. What works, and what does not, in employee incentivisation? The panellists will give their views based on their professional experience, and will deliver practical tips for a winning incentivisation strategy.

*Speakers*

**Els de Wind** *Van Doorne NV, Amsterdam, the Netherlands; Publications Officer, IBA Employment and Industrial Relations Law Committee*

**Florian Fischer Pöllath + Partners, Munich, Germany**

**Ana Gómez Hernández** *Monereo Meyer & Marinello, Madrid, Spain*

1300 – 1400 **LUNCH**  
**Restaurant L'Albufera**  
**Capitán Haya 45**  
**28020 Madrid**

1930

## Bus tour

Join us on a guided bus tour through the historical quarters and squares from the Austrians to the Bourbons. The tour will depart from the Hotel Villa Magna and end near the restaurant Casa Patas, where dinner will be held.

2100

## Closing dinner and show

**Casa Patas**

With a delicious Spanish tapas menu followed by one of the very best flamenco acts in Spain.

**Ticket price: €85.**

*Please reserve your ticket using the registration form.*

## Continuing Professional Development / Continuing Legal Education

For delegates from countries where CPD / CLE is mandatory, the International Bar Association will be pleased to provide a conference Certificate of Attendance which, subject to the exact CPD / CLE requirements, may be used to obtain the equivalent accreditation in your jurisdiction. This conference has been accredited for CPD / CLE by the Law Society of England and Wales. Delegates should ask staff at the Registration Desk for information as to how to obtain the hours.

### US CLE

Accreditation of this programme has been approved by New York and California. IBA certificates of attendance will be available for lawyers from self-reporting US states.



The organisers may at any time, with or without giving notice, in their absolute discretion and without giving any reason, cancel or postpone the Conference, change its venue or any of the other published particulars, or withdraw any invitation to attend. In any case, neither the organisers nor any of their officers, employees, agents, members or representatives shall be liable for any loss, liability, damage or expense suffered or incurred by any person, nor will they return any money paid to them in connection with the conference unless they are satisfied not only that the money in question remains under their control but also that the person who paid it has been unfairly prejudiced (as to which, decision shall be in their sole and unfettered discretion and, when announced, final and conclusive).

# INFORMATION

## Date

23-24 June 2006

## Venue

Hotel Villa Magna – Park Hyatt  
Paseo de La Castellana 22  
Madrid, Spain  
Tel: +34 (91) 587 1234  
Fax: +34 (91) 431 2286  
<http://villamagna.park.hyatt.com>

## Language

All working sessions and conference materials will be in English.

## How to register

Please complete the attached registration form and return it with payment to:

### Anne Degimbe

Association Internationale des Jeunes  
Avocats

avenue Louis Lepoutre 59/20  
BE – 1050 Brussels – Belgium

Fax: +32 (2) 347 55 22

Tel: +32 (2) 347 33 34

E-mail: [adegimbe@aija.org](mailto:adegimbe@aija.org)

You should receive written confirmation of your registration within 14 days; if you do not then please contact Anne Degimbe.

Alternatively, please register online at [www.aija.org](http://www.aija.org).

## Fees

Registration forms and fees received:

	On or before 26 May	After 26 May
IBA / AIJA member – Young lawyers (under 35 years)	€390	€675
IBA / AIJA member	€525	€675
Non member	€675	€820
Non member – Young lawyers (under 35 years)	€500	€820
Guest	€175	€175
Closing dinner and show	€85	€85

Full payment must be received in order to process your registration.

## Fees include

- Attendance at all working sessions
- Conference materials, including any available speakers' papers submitted to the IBA before Friday 26 May
- Access to the above conference working materials from the IBA website ([www.ibanet.org](http://www.ibanet.org)) approximately seven days prior to the conference
- Invitation to the hosted cocktail reception on Thursday 22 June
- Lunch on Friday 23 June and Saturday 24 June
- Dinner on Friday 23 June
- Tea and coffee during breaks

## Guest fees include

- Invitation to the hosted cocktail reception on Thursday 22 June
- Conference dinner on Friday 23 June

Guests are not entitled to attend the working sessions.

## List of participants

In order for your name to appear in the list of participants, which will be distributed at the conference, your registration form must be received by Tuesday 20 June at the latest.

## Payment of registration fees

Payment should be made in euros, without cost for the organisers, to the following AIJA bank account:

IBAN LU25 0030-1029-7491-0000 –  
BIC BGLULL

Fortis Banque Luxembourg - Agence  
Royale Monterey, 27, avenue Monterey,  
L-2951 Luxembourg  
Ref: AIJA/IBA Madrid 2006

Please ensure that a copy of the bank transfer details is attached to your registration form.

**Credit card payments:** by Visa or MasterCard. No other cards are accepted.

Please be advised that €25 will be charged for credit card payments.

## Cancellation of registration

In case of cancellation by a delegate no money can be refunded. A delegate who cannot attend may send a substitute.

## Travel arrangements and visas

Participants are responsible for making their own travel arrangements. It is recommended that you check your visa requirements with your local Embassy or Consulate. **We are unable to send out letters supporting visa applications to embassies prior to receipt of your registration form and full payment of registration fees.**

Please apply for your visa in good time.

## Hotel accommodation

A limited number of rooms have been reserved at the following hotels for the nights of 22-24 June inclusive:

### Hotel Villa Magna – Park Hyatt

Paseo de La Castellana 22  
28046 Madrid, Spain  
Tel: +34 (91) 587 1234  
Fax: +34 (91) 431 2286  
<http://villamagna.park.hyatt.com>

Double room (for single use only) €220  
Double room €275

All rates above are quoted per room per night and exclusive of VAT at 7 per cent

**Cancellation policy:** Rooms cancelled 9 days prior to arrival will be subject to a

cancellation fee of 100 per cent of the value of the revenue cancelled which will be charged to the credit card used as a guarantee.

### Hotel Wellington

Velazquez 8  
28001 Madrid, Spain  
Tel: +34 (91) 575 4400  
Fax: +34 (91) 576 4164  
[www.hotel-wellington.com](http://www.hotel-wellington.com)

Standard double (for single use only) €180  
Standard double €195

All rates above are quoted per room per night exclusive of VAT at 7 per cent. Rates include breakfast.

**Cancellation policy:** Rooms cancelled after 16 June will incur a penalty of one night's accommodation charge which will be charged to the credit card used as a guarantee.

Please complete the relevant attached accommodation form and send it directly to the hotel to make your reservation. Both hotels require a credit card number to secure your reservation.

As a limited number of rooms have been blocked at the hotels, availability cannot be guaranteed once the room block is full.

Delegates are responsible for making accommodation reservations directly with the hotel and enter into an agreement with the hotel regarding credit card guarantees, cancellation terms and conditions, and room rates (should these differ from the special AIJA/ IBA rate). The AIJA / IBA cannot accept responsibility for hotel accommodation disputes between a delegate and the hotel.

## Disabled access

Hotel Villa Magna is wheelchair accessible. Please notify us if you require special assistance.

## Promotional literature

Please note that no individual or organisation may display or distribute publicity material or other printed matter during the conference, unless by prior arrangement with the IBA and AIJA. Organisations and companies wishing to discuss promotional opportunities should contact Louise Young at the IBA [louise.young@int-bar.org](mailto:louise.young@int-bar.org).

## Social programme

Social event tickets should be reserved by completing the relevant part of the registration form. Please note that spaces are limited and will be given on a first come, first served basis.

# REGISTRATION

AIJA / IBA Conference, 22-24 June 2006, Madrid, Spain

Please read the 'General Information' section before completing this form and return it, together with your payment, to Anne Degimbe at the address overleaf

**Personal details** (Please attach your business card or write in block capitals)

Name \_\_\_\_\_

AIJA membership number (if applicable) \_\_\_\_\_ IBA membership number (if applicable) \_\_\_\_\_

Date of birth \_\_\_\_\_

Firm / Company / Organisation \_\_\_\_\_

Address \_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

Tel \_\_\_\_\_ Fax \_\_\_\_\_

E-mail \_\_\_\_\_

Guest \_\_\_\_\_

Name as you wish it to appear on your badge (if not as above) \_\_\_\_\_

**Special dietary requirements**

\_\_\_\_\_

Registration form and fees received:	On or before 26 May	After 26 May	Amount payable
IBA / AIJA member – Young lawyers (under 35 years)	€390	€675	€
IBA / AIJA member	€525	€675	€
Non member*	€675	€820	€
Non member – Young lawyers (under 35 years)*	€500	€820	€
Guest	€175	€175	€
<b>Social functions</b>	<b>Number of tickets</b>	<b>Price</b>	
23 June Conference Dinner	_____	Inclusive	
24 June Lunch	_____	Inclusive	
24 June Conference Dinner	_____	€85	€
<i>Social function tickets cannot be guaranteed unless payment has been received before 2 June.</i>			
<b>TOTAL AMOUNT PAYABLE</b>			€

**Full payment must be received in order to process your registration**

\* Join the IBA or AIJA today to book at the discount rate. Please find the membership forms at [www.ibanet.org](http://www.ibanet.org) and [www.aija.org](http://www.aija.org)

*Continued overleaf*

**For office use only**

Payment \_\_\_\_\_ Banked \_\_\_\_\_ Processed \_\_\_\_\_

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**Payment details**

I have transferred to the AIJA bank account (without cost for the organisers) the total amount payable and have attached a copy of the bank transfer details

Please charge the total amount due to my Visa / MasterCard. Other cards are not accepted.  
Please be advised that €25 will be charged for credit card payments.

Card number \_\_\_\_\_ Expiry date \_\_\_\_\_

Security code (last three digits at the back of your card) \_\_\_\_\_

Name of card holder \_\_\_\_\_

Signature \_\_\_\_\_ Date \_\_\_\_\_

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**Where did you first hear about this conference?**

IBA CONFERENCE     AIJA CONFERENCE     DIRECT MAIL     INTERNET     ADVERTISEMENT  
 E-MAIL     EDITORIAL     RECOMMENDATION     OTHER

Please provide further details, quoting code (if applicable)

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

IBA listings are provided to third parties, are used for marketing purposes and are published on the internet and other internationally available networks and media. The IBA will treat your personal information with the utmost respect and in accordance with UK data privacy laws.

If you do not want your details to be passed on, please tick the box

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**Please send the completed form to:**

Anne Degimbe

**Association Internationale des Jeunes Avocats**

avenue Louis Lepoutre 59/20, BE – 1050 Brussels – Belgium

Fax: +32 (2) 347 55 22. Tel: +32 (2) 347 33 34

e-mail: [adegimbe@aija.org](mailto:adegimbe@aija.org)

Or register online at [www.aija.org](http://www.aija.org)

ou enregistrez en ligne sur [www.aija.org](http://www.aija.org)

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# ACCOMMODATION

## Hotel Villa Magna – Park Hyatt

Paseo de La Castellana 22, 28046 Madrid  
Tel: +34 (91) 587 1234 Fax: +34 (91) 431 2286

**IBA / AIJA Conference**  
22-24 June 2006, Madrid, Spain

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Last name \_\_\_\_\_ First name \_\_\_\_\_

Company \_\_\_\_\_

Address (City-Country) \_\_\_\_\_

\_\_\_\_\_

Tel \_\_\_\_\_ Fax \_\_\_\_\_

E-mail \_\_\_\_\_

Arrival date (Check-in time, after 1500) \_\_\_\_\_ Arrival time \_\_\_\_\_

Departure date (Check-out time, before 1200) \_\_\_\_\_ Departure time \_\_\_\_\_

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**Double room single occupancy: €220 per room per night**

**Double room: €275 per room per night**

Room rates valid only for the conference guests

The rate excludes breakfast (€26 per person), all rates above are quoted per room per night and exclusive of 7 per cent VAT.

All reservations received after 22 May 2006 will only be confirmed upon availability.

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**Please reserve:**  Double (single use room)  Double room

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### Cancellation policy

Rooms cancelled 9 days prior to arrival will be subject to a cancellation fee of 100 per cent of the value of the revenue cancelled, which will be charged to the credit card used as a guarantee.

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### Payment details

To guarantee the reservation please fill in the following information.

VISA  American Express  Diners Club  MasterCard

Card number \_\_\_\_\_ Expiry date \_\_\_\_\_

Name of card holder \_\_\_\_\_

Signed \_\_\_\_\_ Date \_\_\_\_\_

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### Please return to:

Group Reservations

Linda Jaern

Hotel Villa Magna – Park Hyatt, Paseo de La Castellana 22, Madrid, Spain

[linda.jaern@hyattintl.com](mailto:linda.jaern@hyattintl.com)

Tel: +34 (91) 587 1234 Fax: +34 (91) 431 2286

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# ACCOMMODATION

## Hotel Wellington

Velazquez 8, 28001 Madrid, Spain  
Tel: +34 (91) 575 4400 Fax: +34 (91) 576 4164

**IBA / AIJA Conference**  
22-24 June 2006, Madrid, Spain

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Name \_\_\_\_\_

Company \_\_\_\_\_

Address \_\_\_\_\_

\_\_\_\_\_

Tel \_\_\_\_\_ Fax \_\_\_\_\_

E-mail \_\_\_\_\_

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**Standard double (for single use only): €180 per room per night**

**Standard double room: €195 per room per night**

The rate includes breakfast, however all other service charges and local taxes are excluded.

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**Please reserve:**  Single room  Double room

Arrival date \_\_\_\_\_ Departure date \_\_\_\_\_

The hotel requires a credit card number to secure your reservation

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### Cancellation policy

Rooms cancelled after 16 June will incur a penalty of one night's accommodation charge, which will be charged to the credit card used as a guarantee.

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### Payment details

Please charge my credit card:

American Express  Visa  MasterCard

Card number \_\_\_\_\_ Expiry date \_\_\_\_\_

Name of card holder \_\_\_\_\_

Signed \_\_\_\_\_ Date \_\_\_\_\_

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**Please return to:**

**Hotel Wellington**

Velazquez 8, 28001 Madrid, Spain  
Tel: +34 (91) 575 4400 Fax: +34 (91) 576 4164

[www.hotel-wellington.com](http://www.hotel-wellington.com)

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## About the International Bar Association

In its role as a dual membership organisation, comprising 30,000 individual lawyers and over 195 bar associations and law societies, the International Bar Association (IBA) influences the development of international law reform and shapes the future of the legal profession. Its Member Organisations cover all continents and include the American Bar Association, the German Federal Bar, the Japan Federation of Bar Associations, the Law Society of Zimbabwe and the Mexican Bar Association.

Grouped into two divisions – the Legal Practice Division and the Public and Professional Interest Division – the Association covers all practice areas and professional interests. It provides members with access to leading experts and up-to-date information as well as top-level professional development and network-building opportunities through high quality publications and world-class conferences.

The IBA's Bar Issues Commission provides its member organisations with substantive and social programmes in and between meetings. The IBA's Human Rights Institute works across the Association, helping to promote, protect and enforce human rights under a just rule of law, and to preserve the independence of the judiciary and the legal profession worldwide.



THE ONLY GLOBAL ASSOCIATION OF YOUNG LAWYERS

International Association of Young Lawyers  
Association Internationale des Jeunes Avocats

## About AIJA

AIJA is the only global association devoted to lawyers and in-house counsel aged 45 and under. AIJA, through a wide range of meetings, seminars, law courses and advocacy, promotes professional cooperation and friendship among young, career-building legal professionals around the world.

Intrigued by issues on the cutting edge of international law? Interested in building an international practice? Eager not only to become part of a network of thousands of career-building lawyers and in-house counsels from all over the world but also, with a little effort, to become their friends? Keen to go to seminars run by enthusiastic professionals who will share their ideas and involve you in discussions on the latest developments in law and business? Then AIJA is your association.

AIJA gives legal professionals an excellent opportunity to contribute to important topics concerning the profession in an international environment. Within AIJA, lawyers and in-house counsel can share views and experiences with other colleagues from around the world and enhance their professional skills. We focus not only on legal skills but equally importantly on contributing to the broader professional development of our members which is of paramount importance to the 21st century lawyer and includes negotiation and management skills and the ability to work in a multicultural environment. By joining AIJA you will benefit from the input of and discussions with colleagues on an equal footing. We do not 'lecture' – we 'share, learn and benefit'.

Defending those principles, which are an intricate part of the legal profession worldwide, AIJA is also committed to the defence of human rights and the social responsibility of legal professionals.

**INTERNATIONAL LAW OFFICE**

OFFICIAL ONLINE MEDIA PARTNER TO THE IBA  
[WWW.INTERNATIONALLAWOFFICE.COM](http://WWW.INTERNATIONALLAWOFFICE.COM)